

Avalara Platform Assessment

Prepared for [Redacted Client]

8/20/2026

Ten Rivers Systems

Overall system health: **FAIR**

Green healthy, no action **Yellow** review recommended **Red** needs attention **Info** status only

Summary

There is a current nexus alert for Nevada. This should be discussed with a state and local tax (SALT) professional to determine if there truly is a nexus obligation for that state (Avalara operates conservatively). Avalara licensing for transactions and returns should be reviewed as soon as possible to right-size account licensing. [Redacted Client] may want to explore the Streamlined Sales Tax program (SST). Assuming you are eligible for volunteer status in the participating state, Avalara waives the cost of the associated transactions, returns, and amendments, and provides free audit support as well as registrations for participating states that you are not yet registered in.

Systems reviewed

Avalara is currently integrated with an e-commerce site built on the Shopify platform for B2C sales, and with QuickBooks Online (QBO) for B2B sales invoices.

What I found

Status reflects whether an item is healthy, worth a review, or needs attention. Tax determinations are for a SALT professional; the findings below are configuration and account observations.

Item	Status	Detail
Returns: New Jersey	Red	Collecting but not filing in New Jersey.
Nexus alert: Nevada	Yellow	Active nexus alert. Confirm with a SALT professional whether a Nevada obligation exists (Avalara flags conservatively).
Transaction usage	Yellow	9,000 of 10,000 (200/365 days); projected to exceed 15,000. Assess to avoid overage / upgrade fees.
Returns usage	Yellow	16 of 46 (92/365 days); on track for ~55/year. Assess against likely future filing obligations.
Product tax codes	Yellow	Generic code P0000000 in use. Review the mapping with a SALT professional.
Collections: tax type	Yellow	13 states enabled. Confirm the correct tax type per state with a SALT professional.

Item	Status	Detail
Collections: local jurisdictions	Yellow	None enabled. Confirm whether intentional (possible local under-collection).
Avalara licensing	Yellow	Review transaction and returns licensing to right-size the account.
SST program eligibility	Green	May qualify for volunteer status. Avalara waives associated transaction, return, and amendment costs, provides free audit support, and registers you in participating states you are not yet registered in. Worth exploring.
Integrations	Green	Shopify (B2C) and QBO (B2B) integrated and operating.
Product descriptions	Green	Passed on transactions. Good practice; aids audit and traceability.
ECM module	Info	Not currently utilized.
Marketplaces	Info	Not in use.
Custom rules	Info	Not in use.

Recommended next steps

This engagement was an assessment; no changes were made. In priority order:

1. New Jersey: collecting but not filing there. This should be resolved ASAP.
2. Nevada: review the active nexus alert with a SALT professional to confirm whether an obligation exists.
3. Licensing and volume: right-size Avalara licensing, and assess the projected transaction (over 15,000) and returns (~55) volumes against your plan before overage or upgrade fees apply.
4. Tax codes and tax types: replace the generic product code (P0000000) and confirm the correct tax type for each of the 13 enabled states, with a SALT professional.
5. SST program: explore Streamlined Sales Tax eligibility. If you qualify for volunteer status, Avalara waives the associated transaction, return, and amendment costs and provides free audit support.